How News Donations Work

Learn how 101 news organizations are using donation forms, membership, premiums, tech and user experience to grow reader revenue and build community.

Bright+3

Subscribe

Premiums

Newsletter, Podcast

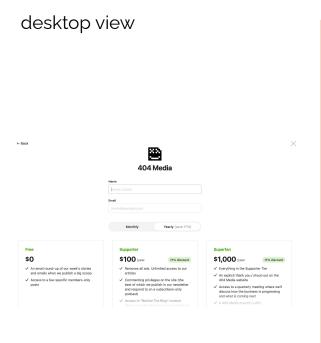
Donation Vendor or Host

Ghost

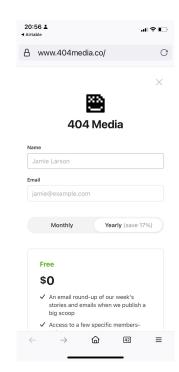
Notes

Premium content includes a podcast and newsletter.

404 Media https://www.404media.co/



mobile view



Donate

Premiums

No premiums

Donation Vendor or Host

News Revenue Hub

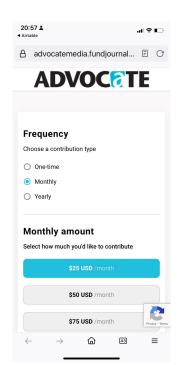
Notes

One column donation page. No premiums. Monthly defaults to \$25/mo. Pitch to support is in middle of donation form. Not at top.

Advocate Magazine https://advocatemag.com/

desktop view





Donate

Premiums

Print delivery, Attribution

Donation Vendor or Host

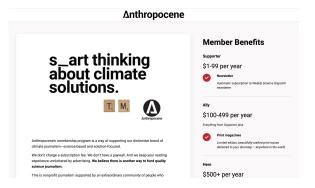
News Revenue Hub

Notes

Different premiums at different levels. Higher donation amounts needed for premiums. Unique image on donate page (not the usual logo).

Anthropocene https://www.anthropocenemagazine.org/

desktop view





Subscribe

Premiums

Other

Donation Vendor or Host

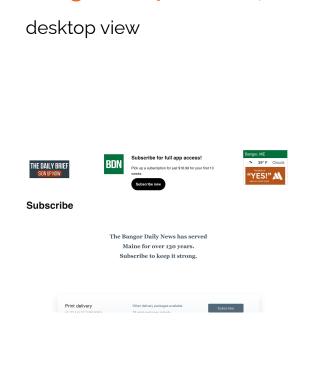
Google

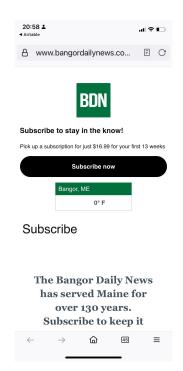
Notes

Clunky subscribe page. Donate form on a popup.

Archive access and bumper sticker for higher amounts.

Bangor Daily News https://www.bangordailynews.com/





Support

Premiums

No premiums

Donation Vendor or Host

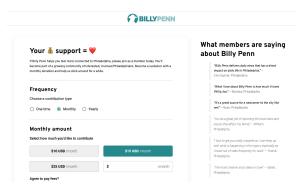
News Revenue Hub

Notes

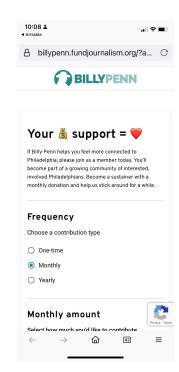
Testimonials in right sidebar.

Billy Penn https://billypenn.com/

desktop view



mobile view



Donate

Premiums

No premiums

Donation Vendor or Host

Newspack

Notes

Donate link is hard to find. Seems low priority. Donation form in pop up that has poor UX and slow load time.

Black Wall Street Times https://theblackwallsttimes.com/

desktop view



mobile view



Support Our Journalism



Donate

Premiums

No premiums

Donation Vendor or Host

Stripe

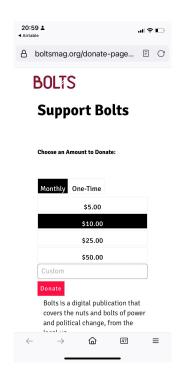
Notes

Homegrown Stripe donation form on a secondary page. Main donate page has form surrounded by a lot of text.

Bolts https://boltsmag.org/

desktop view





Donate

Premiums

No premiums

Donation Vendor or Host

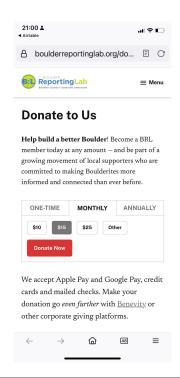
Newspack

Notes

Clunky donation experience. Newspack hosted and connected with WooCommerce form.

Boulder Reporting Lab https://boulderreportinglab.org/

desktop view y 6 0 ReportingLab Donate to Us Help build a better Boulder! Become a BRL member today at any amount - and be part of a growing movement of local supporters who are committed to making Boulderites more informed and connected than ever before.



Donate

Premiums

No premiums

Donation Vendor or Host

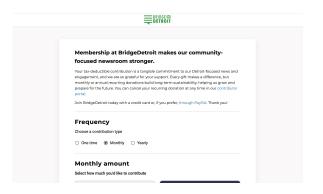
News Revenue Hub

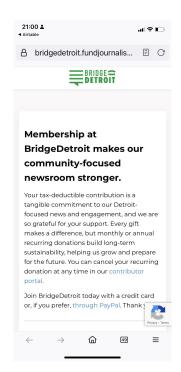
Notes

Subscribe button next to Donate. Might be confusing. Subscribe is for newsletters, not payments.

Bridge Detroit https://www.bridgedetroit.com/

desktop view





Donate

Premiums

Content (stories, reports,
etc.), Events

Donation Vendor or Host

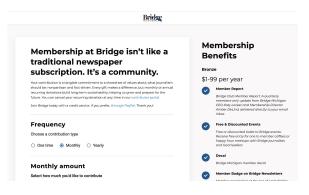
News Revenue Hub

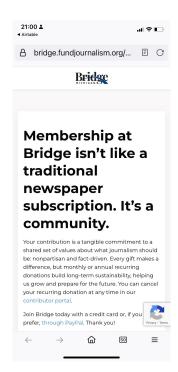
Notes

New York Times games subscription for \$500+ per year.

Bridge Michigan https://www.bridgemi.com/

desktop view





Donate

Premiums

Merch

Donation Vendor or Host

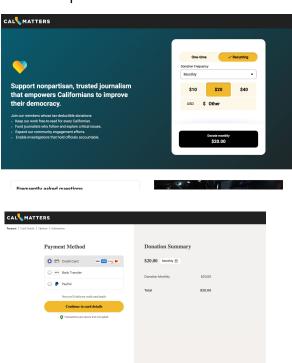
Classy

Notes

Testimonials on donate page. Highlights what funding pays for.

Cal Matters https://calmatters.org/

desktop view



mobile view



Donate

Premiums

Other, Newsletter

Donation Vendor or Host

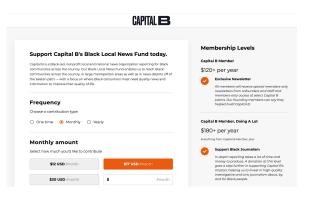
News Revenue Hub

Notes

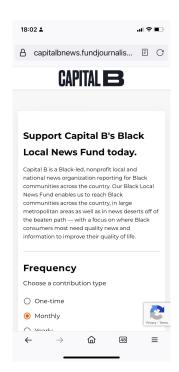
Listed as membership levels. \$120/year is a newsletter. Higher level premiums are values oriented.

Capital B https://capitalbnews.org/

desktop view



mobile view



Donate

Premiums

No premiums

Donation Vendor or Host

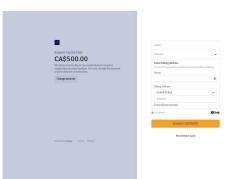
Stripe

Notes

Hard to find donate page on the website. There is also a member portal. The hosting (or at least newsletter) uses Beehiiv.

Capital Daily (Victoria BC) https://www.capitaldaily.ca/

desktop view



21:01 ≛		ul 🗢 🗈
donate.stripe.com/00g9Cqbgz 🗉 💍		
- Capacitat		Details ~
Support Capital Daily CA\$500.00 No amount is too big or too small when it comes to supporting local journalism. You can change the Change amount		
Pay with ○link Or pay with card		
Card information		
1234 1234 1234 1234	VISA	
MM/YY	CVC	-0
Cardholder name		
Full name on card		
← → 1	52	≡

Join (Membership)

Premiums

Events, Newsletter, Merch

Donation Vendor or Host

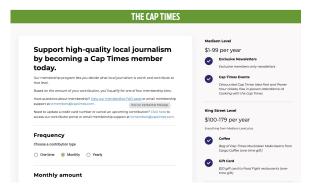
News Revenue Hub

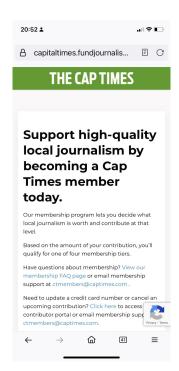
Notes

Two column donate page with event, newsletter and merchandise premiums.

CapTimes https://captimes.com/

desktop view





Donate

Premiums

No premiums

Donation Vendor or Host

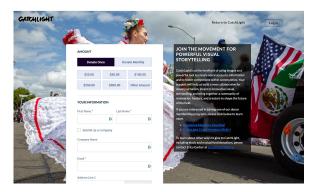
News Revenue Hub

Notes

Donation page similar to nonprofit. Two column. Image background. Text on right side is hard to read.

CatchLight https://www.catchlight.io/

desktop view





Donate

Premiums

No premiums

Donation Vendor or Host

News Revenue Hub

Notes

Right side text talks about what donations support and the organization's commitment to supporters. Center for Public Integrity https://publicintegrity.org/

desktop view

Watchdog Member

We do does precipitate reported that exposes

Public Integrity

We investigate inequality in pursuit of a more just society.

We investigate inequality in pursuit of a more just society.

You git directly account on pursuits.

We investigate inequality in pursuit of a more just society.

You git directly account on a pursuits.

We investigate inequality in pursuit of a more just society.

We git directly account on a pursuits of a more just society.

We git directly account on a pursuits of a more just society.

We git directly account on a pursuits.

We put the society accounts on a pursuit of a more just society.

We git directly account on a pursuit of a more just society.

We git directly accounts on a pursuit of a more just society.

We git directly accounts on a pursuit of a more just society.

We git directly accounts on a pursuit of a more just society.

We git directly accounts on a pursuit or a more just society.



Donate

Premiums

No premiums

Donation Vendor or Host

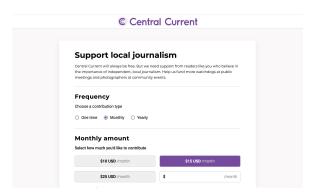
News Revenue Hub

Notes

Straightforward. One column. Minimal text.

Central Current https://centralcurrent.org/

desktop view



mobile view



Donate

Premiums

No premiums

Donation Vendor or Host

News Revenue Hub

Notes

One column. Talks about importance of and value of support.

Chalkbeat https://www.chalkbeat.org/

desktop view





Join (Membership)

Premiums

No premiums

Donation Vendor or Host

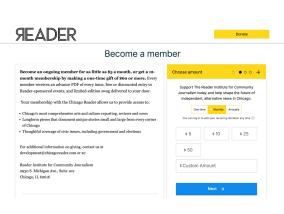
Donorbox

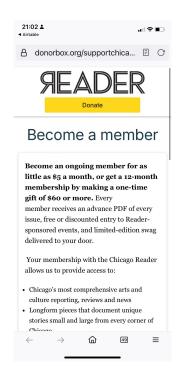
Notes

Donation form in a second (right) column. Three part-form without page reloads.

Chicago Reader https://chicagoreader.com/

desktop view





Donate

Premiums

Events, Newsletter

Donation Vendor or Host

News Revenue Hub

Notes

Donation link goes to page with starter form where you choose amount and frequency. That takes you to a News Revenue Hub page to complete the donation.

City Limits https://citylimits.org/

desktop view



mobile view



Join (Membership)

Premiums

No ads, Events, Attribution

Donation Vendor or Host

Supporting Cast

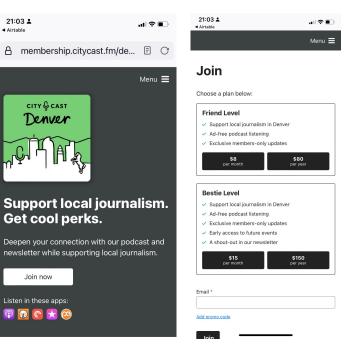
Notes

Subscribe button at top right but no visible membership button or link on homepage. Membership found in the main nav.

City Cast Denver https://denver.citycast.fm/

desktop view





Donate

Premiums

No premiums

Donation Vendor or Host

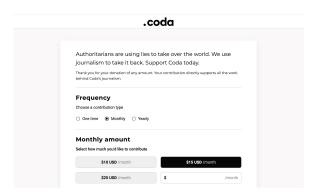
News Revenue Hub

Notes

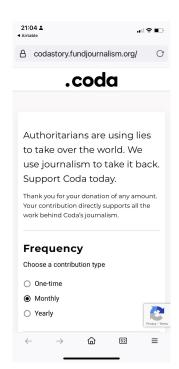
Simple one column.

Coda https://www.codastory.com/

desktop view



mobile view



Join (Membership)

Premiums

Newsletter, Events, No ads, Content (stories, reports).

Donation Vendor or Host

Newspack

Notes

3 membership options.

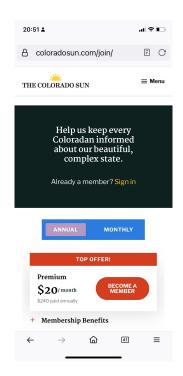
Membership perks open on click below each level.

Colorado Sun https://coloradosun.com/

desktop view



mobile view



Donate

Premiums

Events, Newsletter, Content (stories, reports).

Donation Vendor or Host

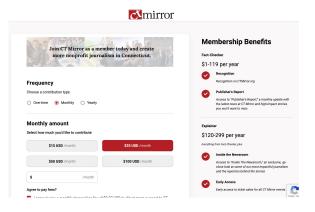
News Revenue Hub

Notes

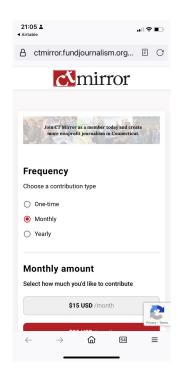
Two column donate page with text in an image instead of text at top of page. Premiums in the sidebar.

Connecticut Mirror https://ctmirror.org/

desktop view



mobile view



Subscribe

Premiums

Community, Content (stories, reports), Events, Merch, Newsletter

Donation Vendor or Host

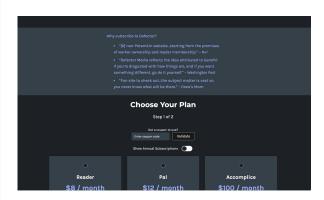
Lede

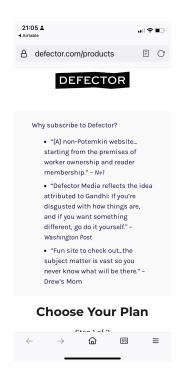
Notes

Two part subscription payment form. Long process. Emphasizes registration, which doesn't require payment. No clear benefits to registration if you're a new user/visitor.

Defector https://defector.com/

desktop view





Donate

Premiums

No premiums

Donation Vendor or Host

Newspack

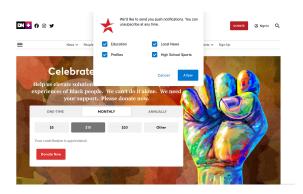
Notes

Multi-part popup donation form that is standard for Newspack. Loads slow. Empty space on mobile page.

Defender (Defender Network / Houston Defender)

https://defendernetwork.com/

desktop view







Donate

Premiums

No premiums

Donation Vendor or Host

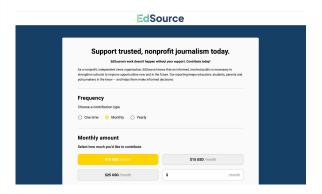
News Revenue Hub

Notes

There is a subscribe link next to the donate link. You'll see similar positioning of subscribe and join/donate messaging on other sites.

EdSource https://edsource.org/

desktop view





Donate

Premiums

No premiums

Donation Vendor or Host

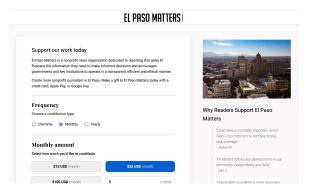
News Revenue Hub

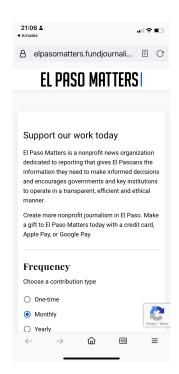
Notes

Testimonials in right sidebar of donation page.

El Paso Matters https://elpasomatters.org/

desktop view





Join (Membership)

Premiums

Events, Merch

Donation Vendor or Host

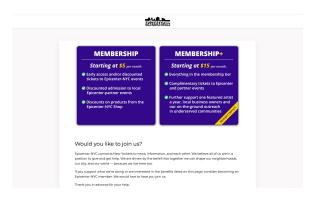
News Revenue Hub

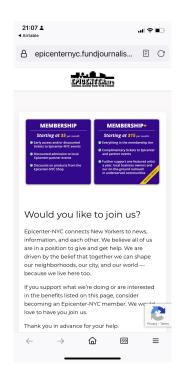
Notes

Membership link is near the end of a long list of horizontal main navigation items. Not distinct or easy to find.

Epicenter NYC https://epicenter-nyc.com/

desktop view





Donate

Premiums

No premiums

Donation Vendor or Host

Newspack

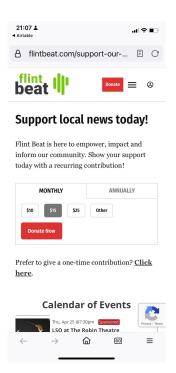
Notes

Starter form on donate page opens up a large pop up window with payment form.

Flint Beat https://flintbeat.com/

desktop view





Donate

Premiums

Events, Newsletter

Donation Vendor or Host

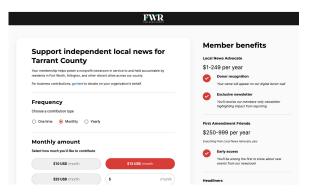
News Revenue Hub

Notes

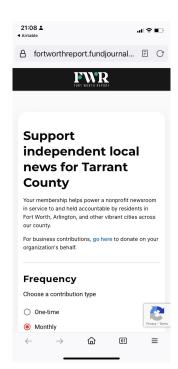
Sidebar includes premiums and two testimonials.

Fort Worth Report https://fortworthreport.org/

desktop view



mobile view



Support

Premiums

Events, Newsletter, Merch

Donation Vendor or Host

News Revenue Hub

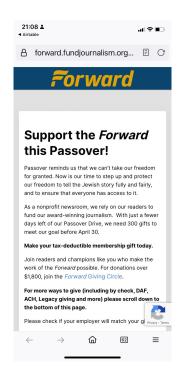
Notes

Headline of donation page reflects current events (like Passover).

Forward https://forward.com/

desktop view





Donate

Premiums

Content (stories, reports, etc.), Events, Newsletter

Donation Vendor or Host

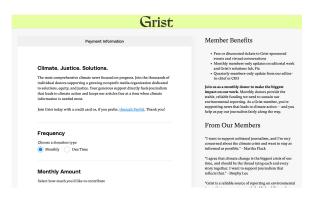
News Revenue Hub

Notes

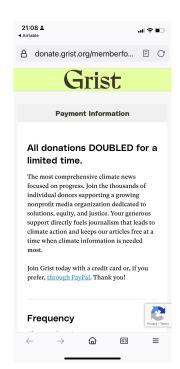
Sidebar includes testimonials and a pitch for monthly giving.

Grist https://grist.org/

desktop view



mobile view



Donate

Premiums

No premiums

Donation Vendor or Host

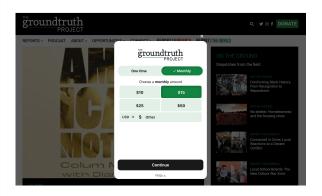
Classy

Notes

Donation form is a popup. Not a page.

Groundtruth Project https://thegroundtruthproject.org/

desktop view





Subscribe

Premiums

No premiums

Donation Vendor or Host

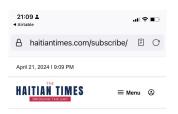
Newspack

Notes

Payment is from a Subscribe link. Weekly, monthly or annual options. Unclear if it is digital, print or both. The payment amounts aren't relative to length.

Haitian Times https://haitiantimes.com/

desktop view HAITIAN TIMES KOUMANSMAN YON SALÈ APLIKE KOUNYE A (I APATIDE \$55,000/ANE





Donate

Premiums

No premiums

Donation Vendor or Host

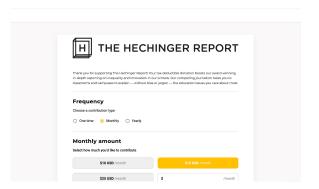
News Revenue Hub

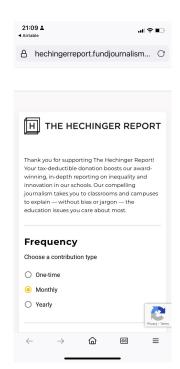
Notes

Brief text. Simple one column.

Hechinger Report https://hechingerreport.org/

desktop view





Subscribe

Premiums

Community, Events, Merch

Donation Vendor or Host

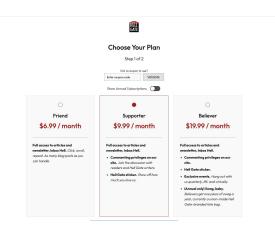
Lede

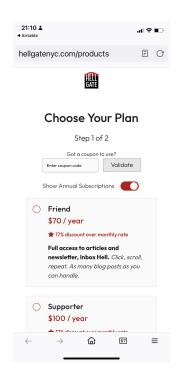
Notes

Payment is framed as a subscription. You need to log in to complete the payment process. Limited registration wall forces registration or exit.

Hell Gate https://hellgatenyc.com/

desktop view





Support

Premiums

No premiums

Donation Vendor or Host

Other

Notes

Many donate and support options. The actual donate buttons might blend into other text, images, video.

Hong Kong Free Press https://hongkongfp.com/

desktop view **HKFP** HKFP HONG KONG **Support Hong Kong Free Press** readers to power our newsroom and help safeguard press freedom. Learn more about our achievements in our latest Annual Report. Our Transparency Report shows how carefully we spend every cent. Your energif or regular contribution ensures our editorial Contribute instantly by card or Paypal

mobile view



How News Donations Work 2024: visit Bright+3 or email ted@brightplus3.com for more info

Support

Premiums

No premiums

Donation Vendor or Host

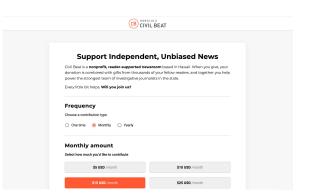
News Revenue Hub

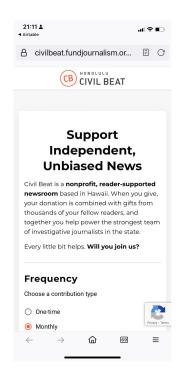
Notes

Concise value (and values) oriented text. On mobile it is still enough to push donation form below the screen.

Honolulu Civil Beat https://www.civilbeat.org/

desktop view





Support

Premiums

No ads, Newsletter

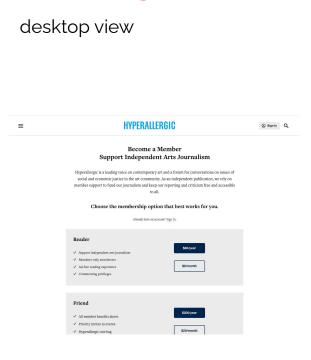
Donation Vendor or Host

Newspack

Notes

Support link is found in footer nav and article end boxes. Several newsletter subscribe forms and pop-ups. Also a Sign In link. Priority isn't clear.

Hyperallergic https://hyperallergic.com/





Donate

Premiums

No premiums

Donation Vendor or Host

News Revenue Hub

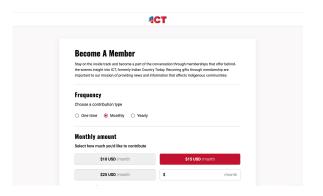
Notes

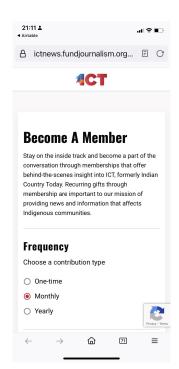
Donate link takes you to an interstitial page which has "membership" plus larger donor options. Confusing.

ICT News (formerly Indian Country Today)

https://ictnews.org/

desktop view





Donate

Premiums

No premiums

Donation Vendor or Host

News Revenue Hub

Notes

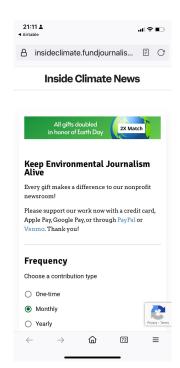
In April there was a 2X match offer for Earth Day.

Inside Climate News https://insideclimatenews.org/

desktop view



mobile view



How News Donations Work 2024: visit Bright+3 or email ted@brightplus3.com for more info

Upgrade

Premiums

Content (stories, reports,
etc.)

Donation Vendor or Host

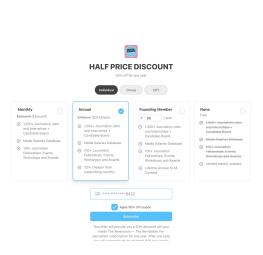
Substack

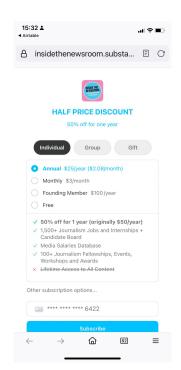
Notes

Inside the Newsroom is a jobs newsletter hosted on Substack. Included to show a Substack subscription + donation format.

Inside the Newsroom https://insidethenewsroom.substack.com/

desktop view





Donate

Premiums

No premiums

Donation Vendor or Host

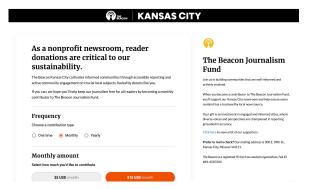
News Revenue Hub

Notes

Donation page pitches the Beacon Journalism Fund instead of the Beacon itself. Emphasizes monthly donations.

Kansas City Beacon https://kcbeacon.org/

desktop view





Subscribe

Premiums

Events, Merch, Community, Mobile App

Donation Vendor or Host

Lede

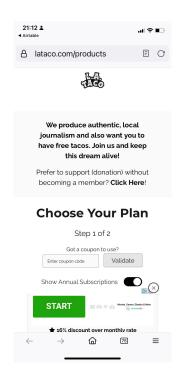
Notes

As of April 12, 2024, LA Taco announced a membership drive. They announced they couldn't make their next payroll and needed 5,000 members to avoid closing.

LA Taco https://lataco.com/

desktop view





Support

Premiums

No premiums

Donation Vendor or Host

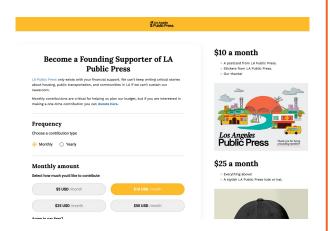
News Revenue Hub

Notes

By late-May LA Public Press added images of premiums to the support page. These didn't appear in March. The images are below the donation form on mobile.

Los Angeles Public Press https://lapublicpress.org/

desktop view





Donate

Premiums

Content (stories, reports,
etc.), Events

Donation Vendor or Host

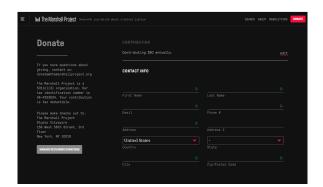
News Revenue Hub

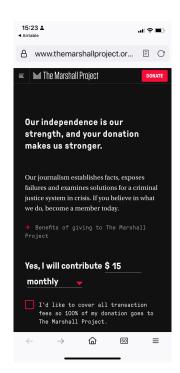
Notes

Donations may be run through a highly customized News Revenue Hub page.

Marshall Project https://www.themarshallproject.org/

desktop view





Donate

Premiums

No premiums

Donation Vendor or Host

News Revenue Hub

Notes

There is a photo at the top of the donation page but no context for it.

Defaults to monthly gift.

Matter https://www.matternews.org/

desktop view





Donate

Premiums

No premiums

Donation Vendor or Host

News Revenue Hub

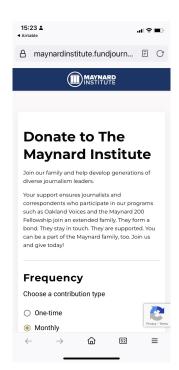
Notes

Short text at the top. Defaults to monthly donation.

Maynard Institute https://mije.org/

desktop view





Donate

Premiums

Merch, Events

Donation Vendor or Host

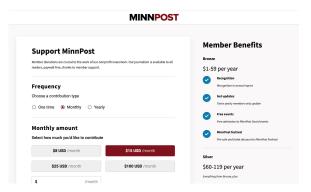
News Revenue Hub

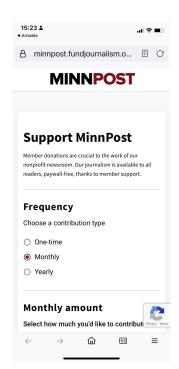
Notes

New York Times games for high donors.

Minnesota Post https://www.minnpost.com/

desktop view





Join (Membership)

Premiums

Content (stories,
reports), Events

Donation Vendor or Host

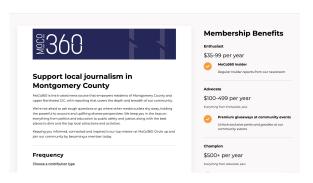
News Revenue Hub

Notes

Long text at the top.
Offers some general
premiums at different
levels. Doesn't provide
much info on premiums.

MoCo 360 https://moco360.media/

desktop view





Donate

Premiums

Merch

Donation Vendor or Host

Newspack

Notes

Heart on the Donate button - a frequent way of calling attention to the donate link.

Montana Free Press https://montanafreepress.org/

desktop view MTF2 **Support Independent, Public-Powered News** Montana Free Press is an innovative, nonpartisan, public-powered news organization dedicated to delivering the information needs of MONTHLY ANNUALLY local and statewide issues. We won't tell you how to think. We'll engage, listen and provide you with the tools to make informed decisions by producing independent, high-quality reporting that is free and accessible to everyone. Join Montana Free Press today with a credit card, by check, or through PayPal. Thank you! DONATE NOW Give a gift, get a gift: Join as a monthly sustainer at \$15/month or more and receive \$15 credit in our shop toward an MTFP tote bag or other MTFP merch. Prefer to mail a check? Our mailing address is PO Box 1425, Helena, MT 59624. **Membership Benefits** Major Supporter

mobile view



Support Independent, Public-Powered News

Montana Free Press is an innovative, nonpartisan, public-powered news organization dedicated to delivering the information needs of all Montanans.

ONE-TIME	MONTHLY	ANNUALLY		
\$10		\$15		
\$25		Other		
DONATE NOW				
\leftarrow \rightarrow	۵	55	=	

Donate

Premiums

Events

Donation Vendor or Host

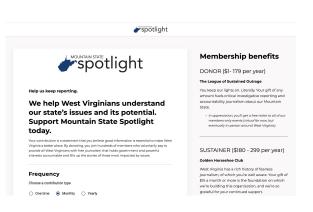
News Revenue Hub

Notes

Logo duplication at the top of the donate page eats up valuable space. A lot of text. Clever names for membership levels:
The League of Sustained Outrage.

Mountain State Spotlight https://mountainstatespotlight.org/

desktop view





Join (Membership)

Premiums

No premiums

Donation Vendor or Host

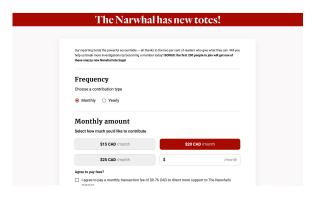
News Revenue Hub

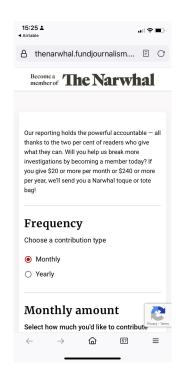
Notes

Short donation page text is very clear about value of donation and premium offer. Well done.

Narwhal https://thenarwhal.ca/

desktop view





Donate

Premiums

Community, Merch, Events, Newsletter

Donation Vendor or Host

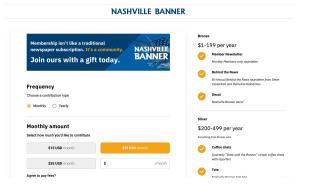
News Revenue Hub

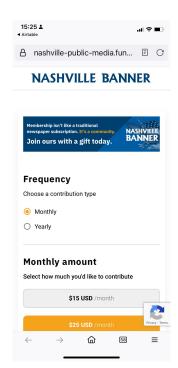
Notes

No one-time donations.
Only recurring monthly and annual. Image only at top of page. No text. Image doesn't have alt text.

Nashville Banner https://nashvillebanner.com/

desktop view





Support

Premiums

Events, Newsletter

Donation Vendor or Host

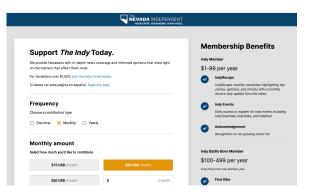
News Revenue Hub

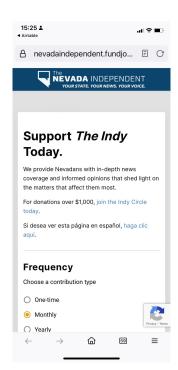
Notes

They link to a Spanish language donation form at the top.

Nevada Independent https://thenevadaindependent.com/

desktop view





Donate

Premiums

Events, Newsletter

Donation Vendor or Host

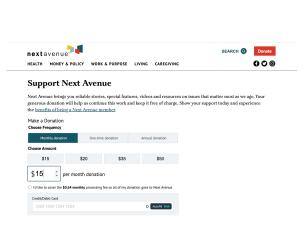
Other

Notes

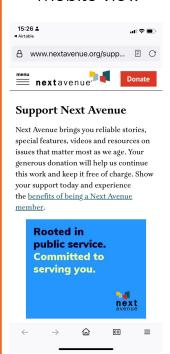
Donation processing may be a custom form tied to Stripe. Separate benefits page.

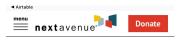
Next Avenue https://www.nextavenue.org/

desktop view



mobile view





Donate and Become a Next Avenue Member Today

Next Avenue is a non-profit organization that exists to inform and serve everyone — but we need support from readers like you in order to sustain our work. For as little as \$5 a year, our membership program allows you to help support our journalism while also providing you access to special insider benefits. Your sustaining support will help reduce fundraising costs so even more of your gift goes to fueling our reporting.

Become a member today and ensure people everywhere have access to our information and services.



Donate

Premiums

No premiums

Donation Vendor or Host

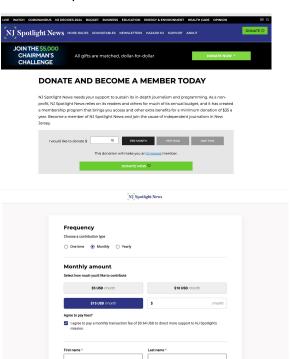
News Revenue Hub

Notes

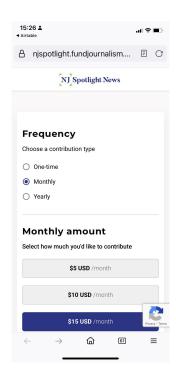
Donation form only. No text at the top and no sidebar, premiums, testimonials, etc. Two-part donation page. Starter form sends amount to donation page.

NJ Spotlight https://www.njspotlightnews.org/

desktop view



mobile view



How News Donations Work 2024: visit Bright+3 or email ted@brightplus3.com for more info

Support

Premiums

Events, Newsletter, Merch

Donation Vendor or Host

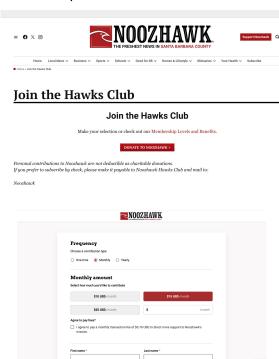
News Revenue Hub

Notes

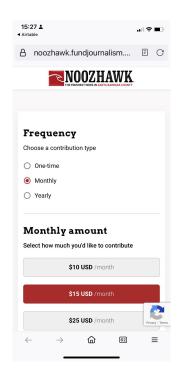
Donors/supporters are joining Hawks Club.
Benefits aren't listed on donation page. Instead, an interstitial benefits page appears before going to the donate page.

Noozhawk https://www.noozhawk.com/

desktop view



mobile view



How News Donations Work 2024: visit Bright+3 or email ted@brightplus3.com for more info

Donate

Premiums

No premiums

Donation Vendor or Host

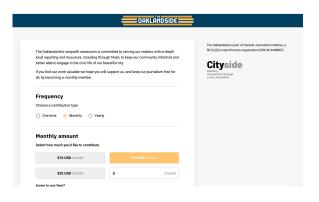
News Revenue Hub

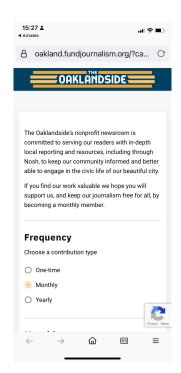
Notes

Donate page has a brief ask for support that highlights donations, not membership.

Oaklandside https://oaklandside.org/

desktop view





Donate

Premiums

Content (stories, reports,
etc.)

Donation Vendor or Host

News Revenue Hub

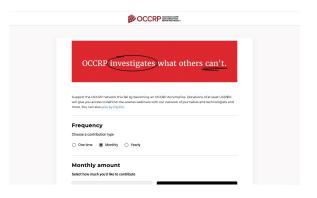
Notes

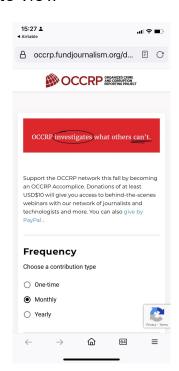
OCCRP is a nonprofit with a content/news program. Donation page has several more (and higher) donation options than most news sites.

OCCRP (Organized Crime and Corruption Reporting

Project) https://www.occrp.org/en

desktop view





Donate

Premiums

No premiums

Donation Vendor or Host

GiveButter

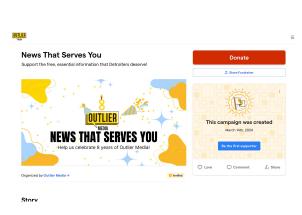
Notes

The only donation page hosted by GiveButter.

Donation page displays names and amounts of other donors. Makes it feel social / shared.

Outlier Media https://outliermedia.org/

desktop view





Donate

Premiums

No premiums

Donation Vendor or Host

Newspack

Notes

Donate form is very far down the donate page below an image and several paragraphs of text.

Patagonia Regional Times https://patagoniaregionaltimes.org/

desktop view





Subscribe

Premiums

No premiums

Donation Vendor or Host

WooCommerce

Notes

Custom subscribe form built with WooCommerce. Annual subscriptions only. Can do digital or print and digital. Different prices for in-county and outside county.

Plainsman Herald https://plainsmanherald.com/

desktop view



mobile view



Home / Shop / Subscription / Exclusive Access



Donate

Premiums

Attribution, Content (stories, reports), Merch, Newsletter

Donation Vendor or Host

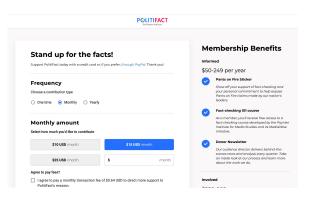
News Revenue Hub

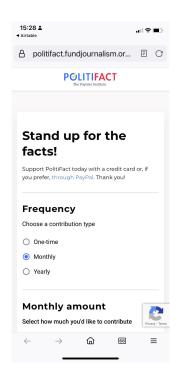
Notes

There is a clearly visible donation amount and frequency widget in the homepage header. Clicking it goes to donate page.

Politifact https://www.politifact.com/

desktop view





Donate

Premiums

Merch, Events, Newsletter

Donation Vendor or Host

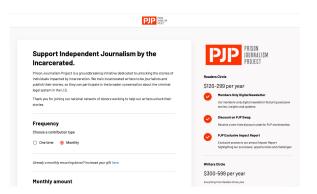
News Revenue Hub

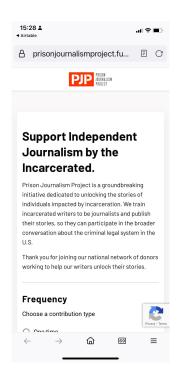
Notes

Sidebar has information on premiums and levels.

Prison Journalism Project https://prisonjournalismproject.org/

desktop view





Donate

Premiums

Content (stories,
reports), Merch

Donation Vendor or Host

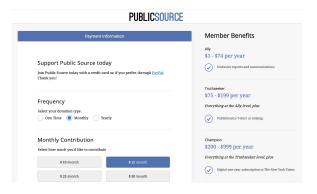
News Revenue Hub

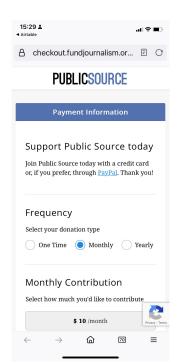
Notes

In March, high dollar donors could receive a subscription to NYTimes and place an ad on behalf of a nonprofit. Now, a New York Times subscription is an optional add-on offered on the donation page.

PublicSource (Pittsburgh) https://www.publicsource.org/

desktop view





Subscribe

Premiums

Merch,Content (stories,
reports), Events

Donation Vendor or Host

Lede

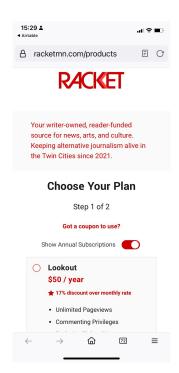
Notes

Subscription offer. Racket is paywalled. Subscribers get unlimited site access.

Racket https://racketmn.com/

desktop view





Donate

Premiums

Merch

Donation Vendor or Host

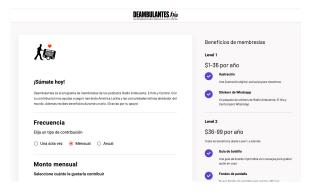
News Revenue Hub

Notes

A bilingual site (Spanish + English). Donate page isn't language switchable but there are two versions (English and Spanish) that load based on language chosen on main site. digital-driven premiums include WhatsApp stickers.

Radio Ambulante https://radioambulante.org/

desktop view



mobile view



How News Donations Work 2024: visit Bright+3 or email ted@brightplus3.com for more info

Donate

Premiums

No premiums

Donation Vendor or Host

Fundraise Up

Notes

Real News Network uses a Fundraise Up donation popup - unique in this sector.

Real News Network https://therealnews.com/

desktop view





Donate

Premiums

No premiums

Donation Vendor or Host

Classy

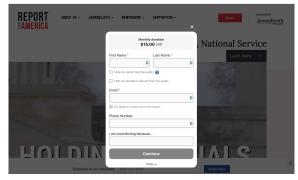
Notes

Report for America uses Classy. In March, the popup had a "reasons you give" form below donate amounts. That is no longer there.

Report for America https://www.reportforamerica.org/

desktop view









Donate

Premiums

No premiums

Donation Vendor or Host

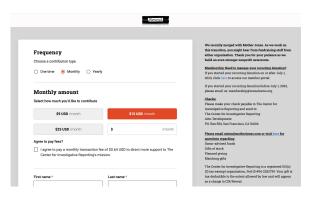
News Revenue Hub

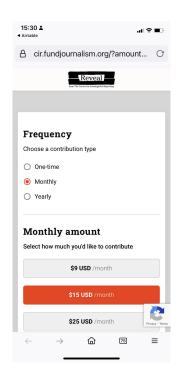
Notes

Reveal merged with Mother Jones and there is extensive language about that on the donate page sidebar.

Reveal https://revealnews.org/

desktop view





Donate

Premiums

No premiums

Donation Vendor or Host

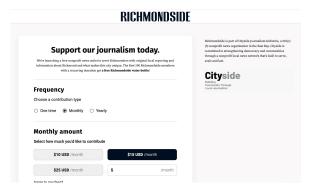
News Revenue Hub

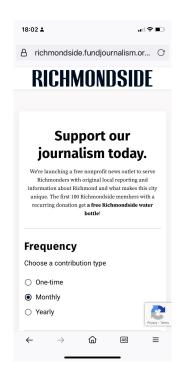
Notes

Richmondside uses donate language but calls recurring donors members. Since March the donate form has added testimonials to the sidebar.

Richmondside https://richmondside.org/

desktop view





Donate

Premiums

Merch

Donation Vendor or Host

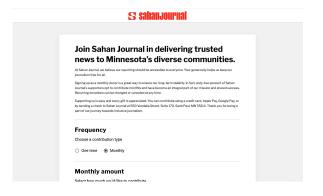
News Revenue Hub

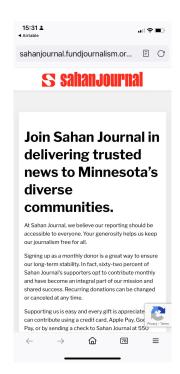
Notes

Socks.....that's the premium. Recurring donors giving \$10/mo or more receive socks.

Sahan Journal https://sahanjournal.com/

desktop view





Subscribe

Premiums

Mobile App

Donation Vendor or Host

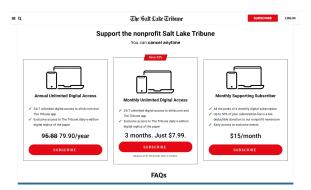
Other

Notes

Traditional newspaper subscription process. A few options (annual, monthly, monthly + supporting donor).

Salt Lake Tribune https://www.sltrib.com/

desktop view





Support

Premiums

Merch, Newsletter, Events

Donation Vendor or Host

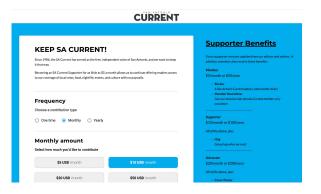
News Revenue Hub

Notes

Premium = Group Hug 😉 for donors of \$10/mo or more.

San Antonio Current https://www.sacurrent.com/

desktop view





Donate

Premiums

Attribution, Events, Merch

Donation Vendor or Host

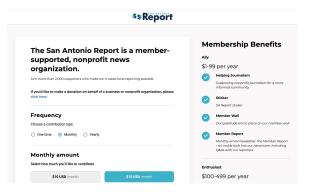
News Revenue Hub

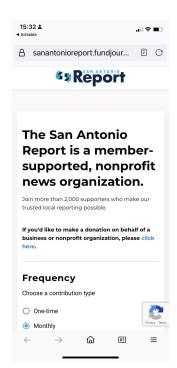
Notes

Donate button and messages on site. Donate page emphasizes membership.

San Antonio Report https://sanantonioreport.org/

desktop view





Donate

Premiums

No premiums

Donation Vendor or Host

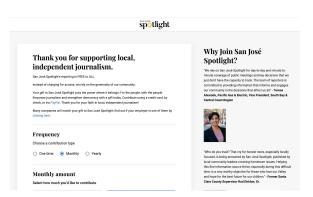
News Revenue Hub

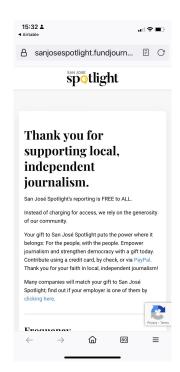
Notes

Reader testimonials on donate page.

San Jose Spotlight https://sanjosespotlight.com/

desktop view





Donate

Premiums

No premiums

Donation Vendor or Host

News Revenue Hub

Notes

Testimonials on donate page. A lot of text before donate options.

Searchlight New Mexico https://searchlightnm.org/

desktop view





Support

Premiums

No premiums

Donation Vendor or Host

Fundraise Up

Notes

Runs on Newspack but Fundraise UP donations. Interesting use of newsletter and fundraising call outs.

Signal Cleveland https://signalcleveland.org/

desktop view





Donate

Premiums

Content (stories, reports,
etc.)

Donation Vendor or Host

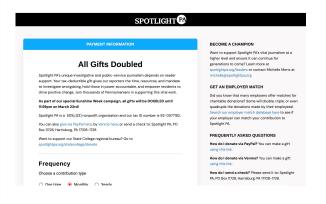
News Revenue Hub

Notes

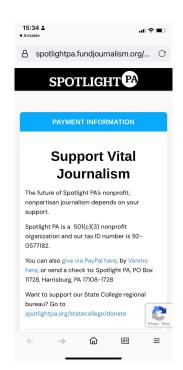
Donate page is labeled "Payment Information."
They also link to Paypal and Venmo (the only site to offer Venmo payments).
A lot of text on the page.

Spotlight PA https://www.spotlightpa.org/

desktop view



mobile view



Donate

Premiums

No premiums

Donation Vendor or Host

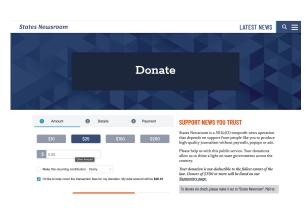
EveryAction

Notes

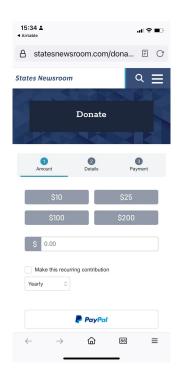
Donate isn't prominent on the main site. It's an option in drop-down navigation. The donation pages are otherwise clean and to the point. Recurring option is not emphasized.

States Newsroom https://statesnewsroom.com/

desktop view



mobile view



Donate

Premiums

Attribution, Content (stories, reports), Events, Community

Donation Vendor or Host

News Revenue Hub

Notes

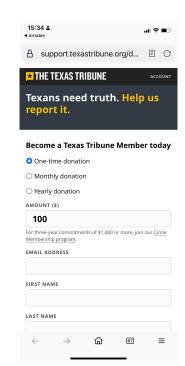
Highly customized News Revenue Hub donation page. Includes testimonials (along right) and benefits (below donation form).

Texas Tribune https://www.texastribune.org/

desktop view



mobile view



Donate

Premiums

No premiums

Donation Vendor or Host

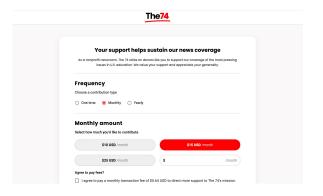
News Revenue Hub

Notes

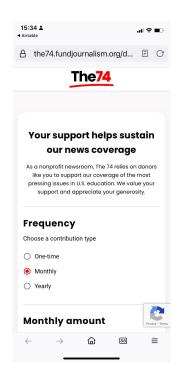
One column News Revenue Hub donate page. Simple with little text.

The 74 https://www.the74million.org/

desktop view



mobile view



Support

Premiums

No ads, Merch

Donation Vendor or Host

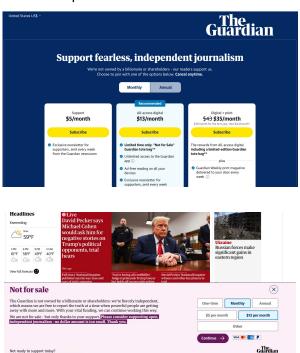
Other

Notes

The Guardian emphasizes
"support." There are
support messages, widgets
and links across the site,
in footers, articles and
more.

The Guardian https://www.theguardian.com/us

desktop view



mobile view



Subscribe

Premiums

Content (stories,
reports), Newsletter

Donation Vendor or Host

Other

Notes

The Information has high value content for business leaders. Paid subscriptions provide access to exclusive content.

The Information https://www.theinformation.com/

desktop view The Information Pro V Org Charts Choose the plan that's right for you Join high-powered tech and business leaders who read The Information every day. The Information Pro \$749.00 \$999.00 Annually The Information + Pro (org charts, databases, and surveys). Billed annually. The Information Best Value Annual \$33.25 / Month



Donate

Premiums

No premiums

Donation Vendor or Host

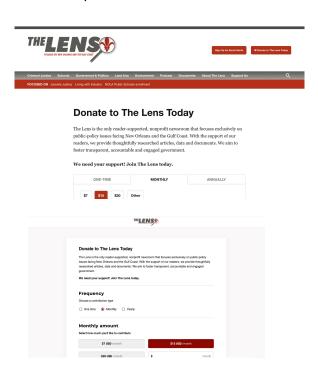
News Revenue Hub

Notes

A Newspack site with a
News Revenue Hub donate
page. This means that
donation has an extra
step: Home page -> starter
form page -> Donate page.
A subscribe popup gets in
the way of donate form.

The Lens (New Orleans) https://thelensnola.org/

desktop view



mobile view





Support

Premiums

No premiums

Donation Vendor or Host

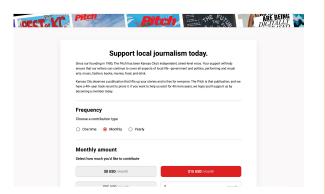
News Revenue Hub

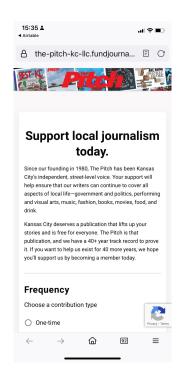
Notes

One column donate page with a support local journalism message.

The Pitch Kansas City https://www.thepitchkc.com/

desktop view





Donate

Premiums

No premiums

Donation Vendor or Host

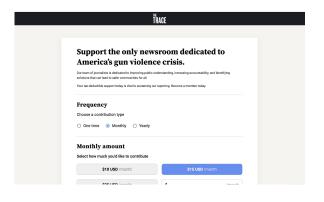
News Revenue Hub

Notes

Site has a large header with a donate message and link. One column donate page.

The Trace https://www.thetrace.org/

desktop view





Subscribe

Premiums

Attribution, Content (stories, reports), Merch, Newsletter

Donation Vendor or Host

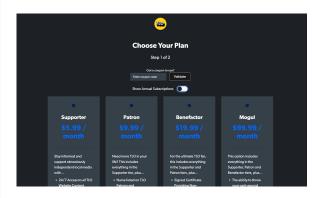
Lede

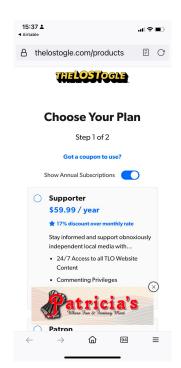
Notes

Content is paywalled for subscribers.

TLO (The Lost Ogle / Oklahoma City) https://thelostogle.com/

desktop view





Donate

Premiums

Content (stories, reports,
etc.)

Donation Vendor or Host

Newspack

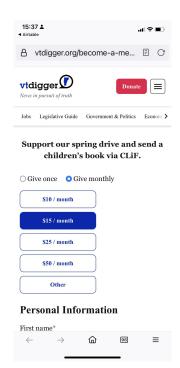
Notes

\$20+ a month receives a New York Times subscription.

Vermont Digger https://vtdigger.org/

desktop view





Donate

Premiums

Content (stories,
reports), Newsletter,
Events

Donation Vendor or Host

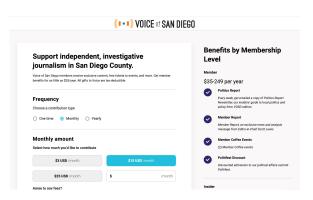
News Revenue Hub

Notes

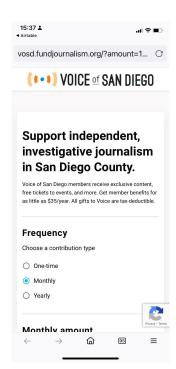
Offers a long list of premiums, primarily special newsletters, at various levels. These are in the sidebar of donate page.

Voice San Diego https://voiceofsandiego.org/

desktop view



mobile view



Donate

Premiums

Merch

Donation Vendor or Host

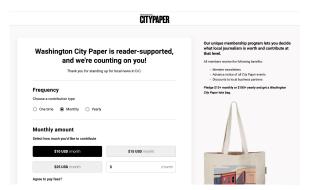
News Revenue Hub

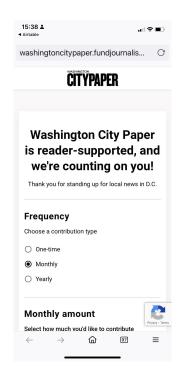
Notes

Fund local news. Also a tote bag for \$300+ a year.

Washington City Paper https://washingtoncitypaper.com/

desktop view





Donate

Premiums

Attribution, Print delivery

Donation Vendor or Host

Donorbox

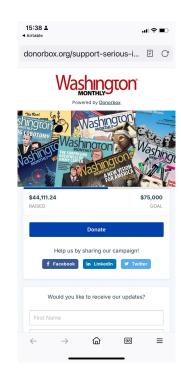
Notes

There are Donate and Subscribe links. Subscribe is specific to print magazine delivery. People donating \$50 or more receive print magazine.

Washington Monthly https://washingtonmonthly.com/

desktop view





Support

Premiums

Events, Merch, Newsletter

Donation Vendor or Host

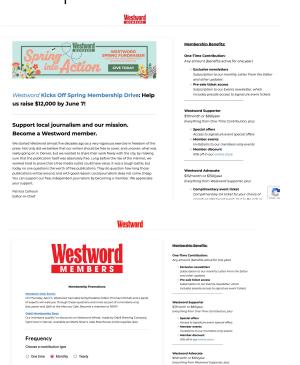
News Revenue Hub

Notes

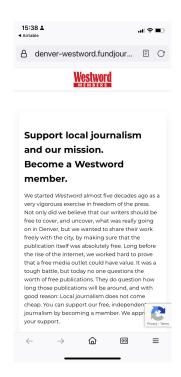
Westword launched a membership program in Spring 2024. This puts extensive text, including a letter from the editor, on the donate page. Strong use of the word "members" and "membership" across the site and donate page.

Westword https://www.westword.com/

desktop view



mobile view



Donate

Premiums

No premiums

Donation Vendor or Host

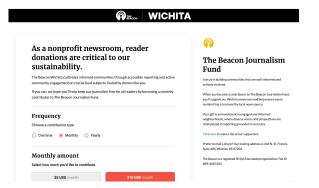
News Revenue Hub

Notes

Two column donation page. No premiums. Monthly defaults to \$10/mo.

Wichita Beacon https://thebeaconnews.org/wichita/

desktop view





Support

Premiums

No premiums

Donation Vendor or Host

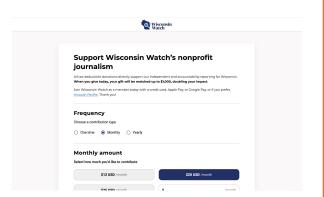
News Revenue Hub

Notes

One column donation page. No premiums. Monthly defaults to \$20/mo.

Wisconsin Watch https://wisconsinwatch.org/

desktop view



mobile view



Donate

Premiums

Events, Newsletter

Donation Vendor or Host

Other

Notes

Donation is linked from every page but is a complicated and unclear process once getting to the membership page.

WLRN https://www.wlrn.org/

desktop view



mobile view



 \equiv

Join (Membership)

Premiums

Events, Merch

Donation Vendor or Host

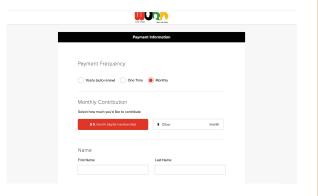
News Revenue Hub

Notes

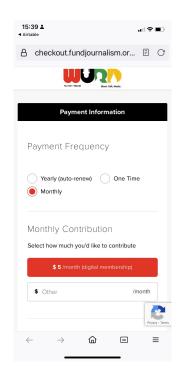
Membership links land on interstitial page to choose membership level. You're then taken to a New Revenue Hub form with that amount pre-selected. Perhaps overly complicated.

WURD Radio https://wurdradio.com/

desktop view



mobile view



Donate

Premiums

No premiums

Donation Vendor or Host

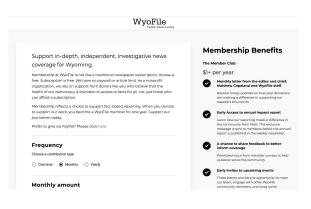
News Revenue Hub

Notes

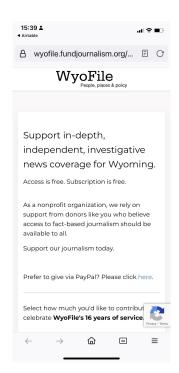
One column donation page. Simple. No color. No premiums. Monthly defaults to \$16/mo.

WyoFile https://wyofile.com/

desktop view



mobile view



Donate

Premiums

Events, Merch, Newsletter

Donation Vendor or Host

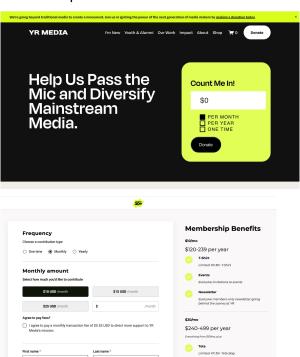
News Revenue Hub

Notes

Interstitial form to select amount and frequency. You're then taken to a News Revenue Hub page with that amount selected.

YR Media https://yr.media/

desktop view



mobile view

